



manage. find. comply.

# Market Trends

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## Trends in the Market

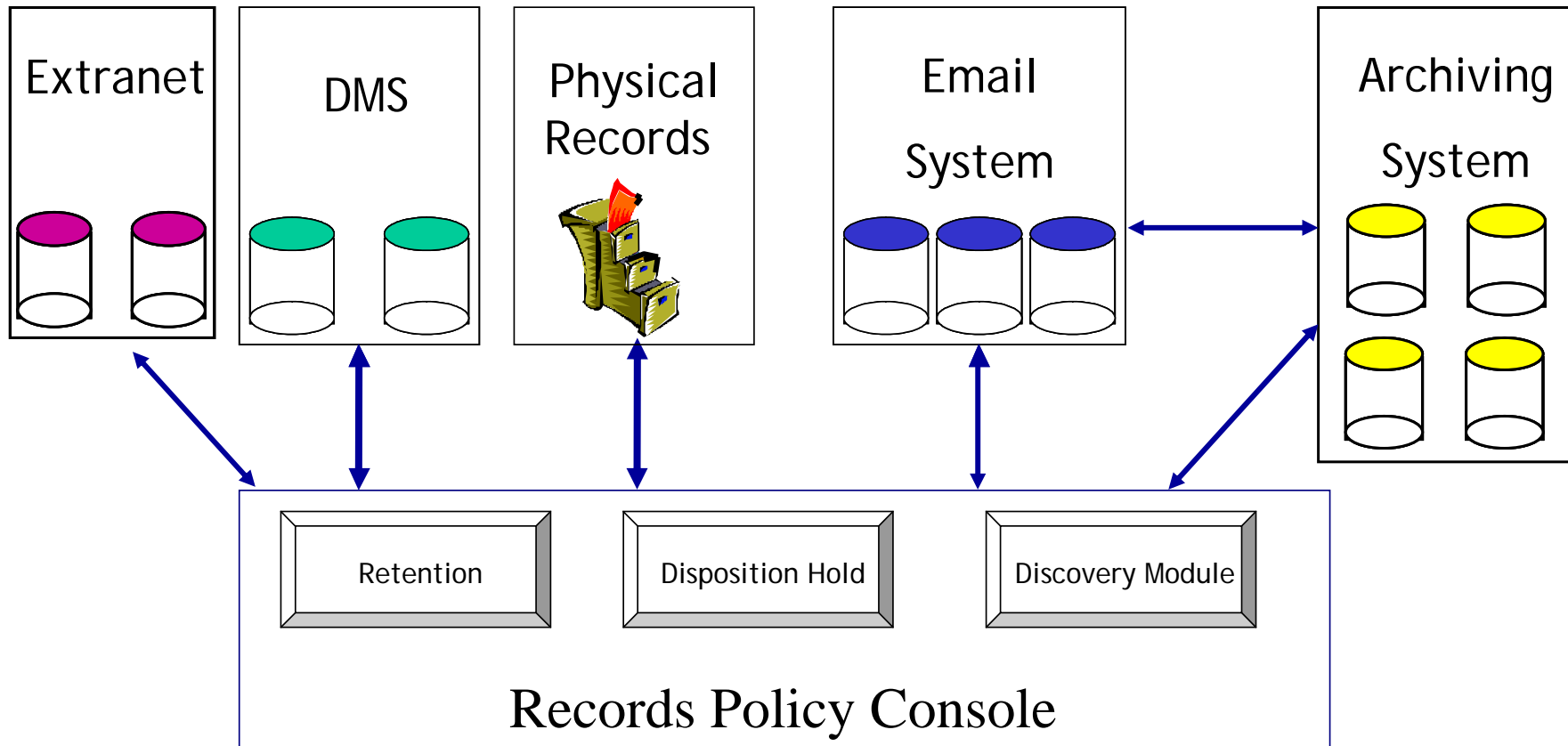
- ▲ Email Archive and RM technology integration
- ▲ RFID for Physical record tracking
- ▲ More kinds of electronic records
  - XML
  - Web based
  - More
- ▲ Maturation of auto-capture and classification
- ▲ Minimally invasive declaration of records
- ▲ In-Place Management of records

# Why In-Place (Federated) Management?

## ▲ AIIM 2005 Survey:

- 75% stated - “proliferation of information repositories is a management problem that needs to be addressed”
- over 45% stating – “...there are 25 or more discrete information repositories in their organization to manage”

# In-Place Management



## In- Place Management (Federated RM™ )

- ▲ Centralized Policy Engine & Retention
- ▲ Centralized & Single Search
- ▲ Document Discovery and Disposition Hold
- ▲ Centralized Security
- ▲ Modular Approach
- ▲ ROI (maximize technology investments)
- ▲ Minimum Disruption to Users